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*Spring 2016 - In This Issue:*

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## BERNSTEIN-BURKLEY NEWSLETTER

In this quarterly issue of Bernstein-Burkley's Newsletter, our attorneys write about a number of issues. We encourage you to share these articles with others who might benefit from the information.

For more information visit: [BernsteinLaw.com](http://BernsteinLaw.com)

## WHAT'S HAPPENING AT BERNSTEIN-BURKLEY

Congratulations to Robert Bernstein who was recently inducted as a fellow by the American College of Bankruptcy

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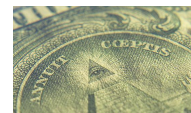
Bernstein-Burkley was named a Tier 1 law firm by *US News - Best Lawyers 2016 "Best Law Firms"*

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## When Extending Credit to a Customer, Begin with the End in Mind

Robert S. Bernstein, Esq.

When we first think of extending credit to a customer, way back before the first order is signed or before the first application is taken, we have to begin with the end in mind. What does our credit function seek to accomplish? What is the contribution of the credit team to the smooth (and profitable) functioning of the business?



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## Travis Knobbe Joins Bernstein-Burkley as Partner, Expanding Firm's Litigation Practice Group

Travis A. Knobbe, an accomplished attorney with nearly a decade of experience in commercial litigation, has joined Bernstein-Burkley as a partner, overseeing the firm's growing Litigation practice group.



Travis specializes in commercial litigation of all types with experience in creditors' rights, construction disputes, sales and secured transactions and breach of commercial contract disputes. He has

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Four Bernstein-Burkley partners have been recognized by the *2016 Super Lawyers List*

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experience litigating such cases in state trial courts, state appellate courts, federal district courts, federal bankruptcy courts, federal appellate courts and in arbitration and mediation proceedings.

[LEARN MORE ABOUT TRAVIS](#)

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## The Five Minute Legal Master Series: The Appeals Process

Nicholas D. Krawec, Esq.

In this episode, Mr. Krawec discusses the differences between appeals as the matter of right and appeals from a trial court or an appellate court.



[WATCH THE FULL VIDEO](#)

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